

Fig. 1

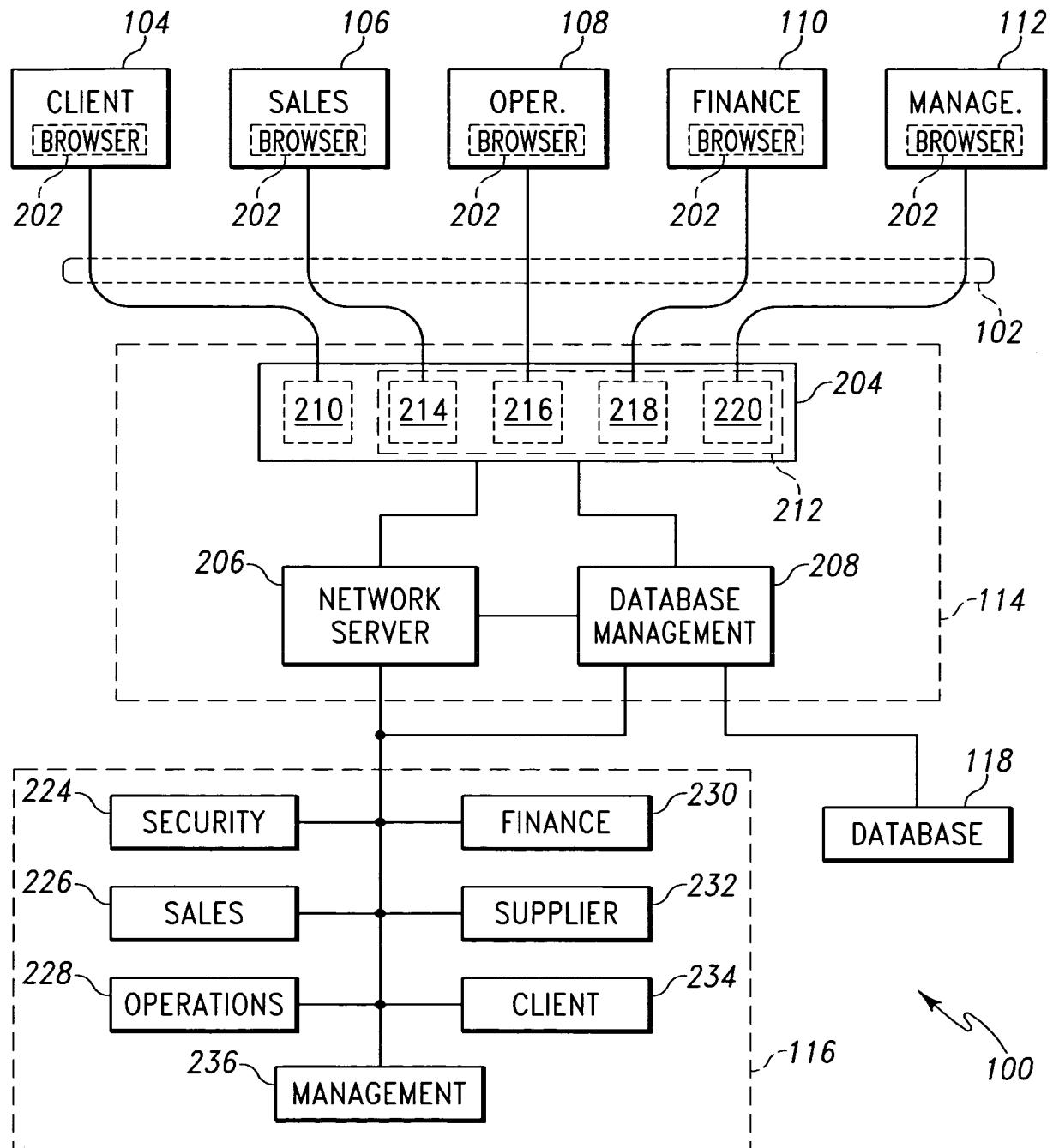
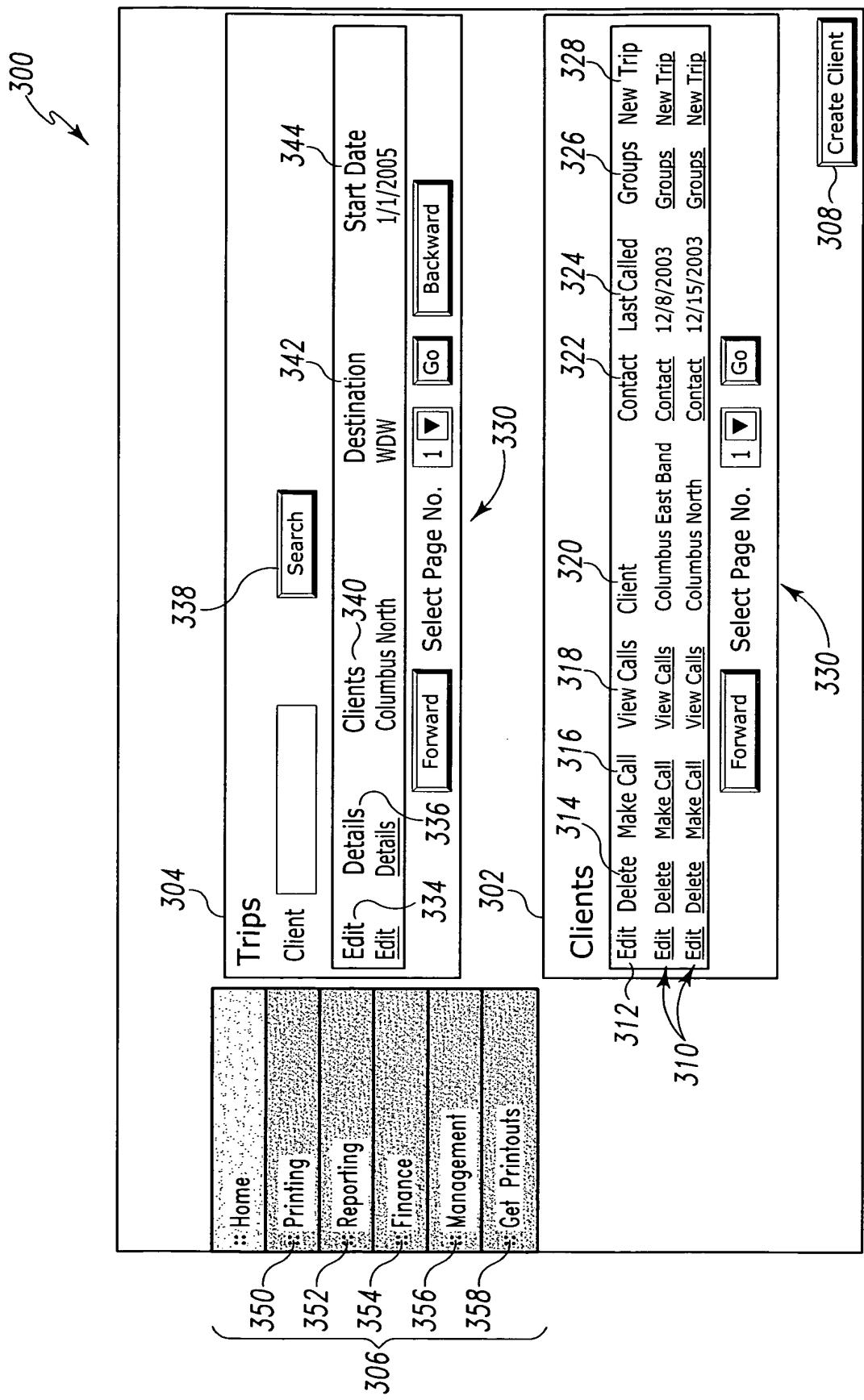


Fig. 2

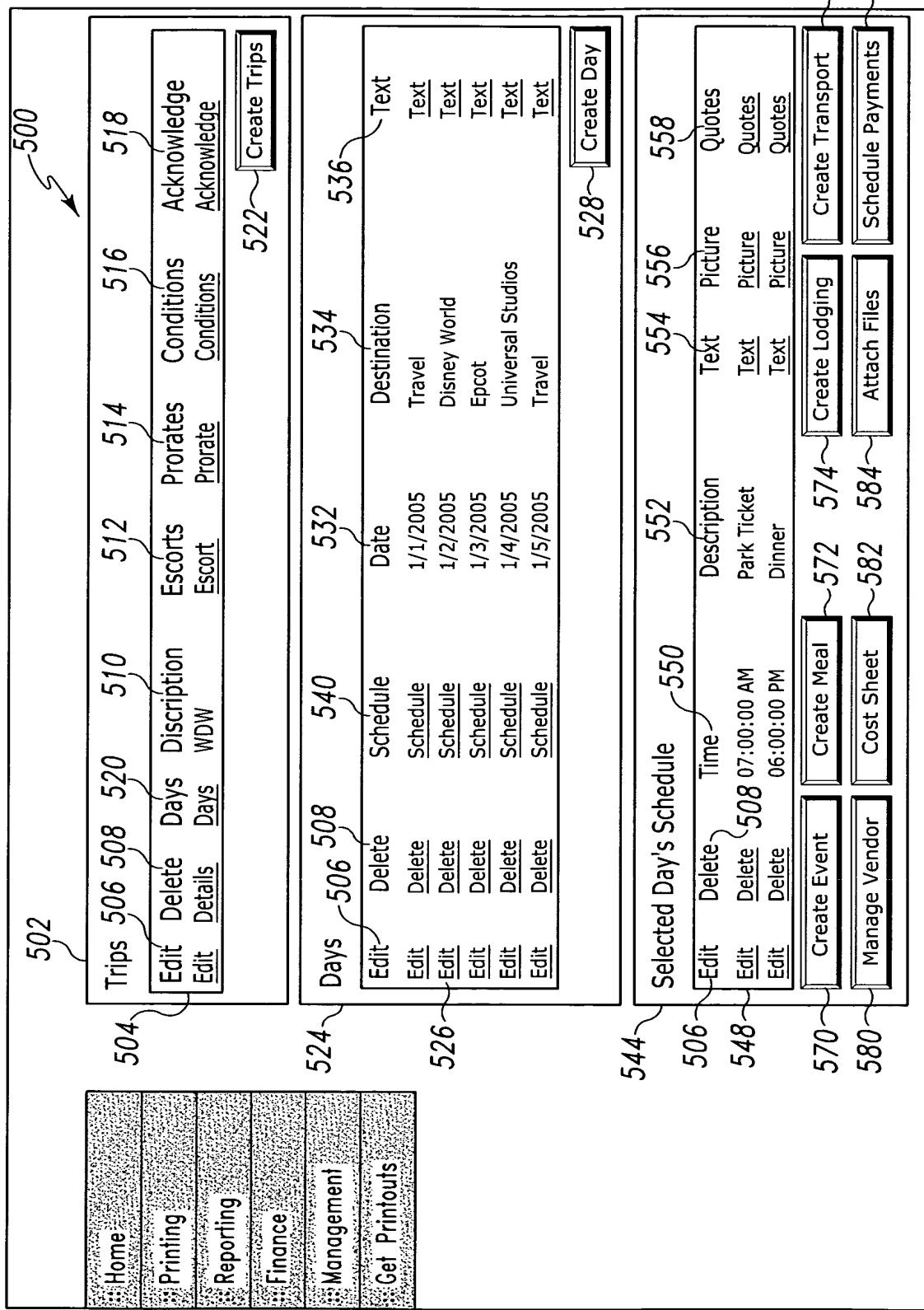


3  
Fig.

Add/Edit Trip

400	Destination WDW	Planned quad 60
401	Start Date 1/1/2004	Planned triple 10
401	End Date 1/12/2004	Planned double 10
402	Planned Pay 80	Planned single 2
402	Planned Free Pay 10	Comp Quad 0
402	Planned Students 60	Comp Triple 0
402	Planned Adults 10	Comp Twin 0
402	Planned Children 0	Comp Single 0
402	Planned Escorts 2	Sales Person twilson
402	Check Bags Per Pay 20	Ops Person twilson
402	404~Trip Number 94949	QC Person twilson
406	406~Status pending <input checked="" type="checkbox"/>	Client Contact Smith, Joe <input checked="" type="checkbox"/>
408	Sold Price quad 0	Group Name High School B <input checked="" type="checkbox"/>
408	Sold Price triple 0	Individual Pay <input type="checkbox"/>
408	Sold Price double 0	Online Pay <input type="checkbox"/>
408	Sold Price single 0	Commission 27% <input type="checkbox"/> ~418

Fig. 4.



5  
Fig.

TOUR COSTING

600

GROUP	High School Band	DESTINATION	WDW
Trip Number	94949	TRAVEL DATES	01/01/2004-01/12/2004
Contact	Joe Smith	Total Pax	80
School	Columbus North	Free Pax	10
Address	2222 W. Ohio	Paying Pax	70
City, State, Zip	Indianapolis, IN 46204	Students	60
Ofc Phone	m	Adults	10
Fax	m	Children	0
Mobile Phone	m	Escorts	2
Home Phone		No. Checked Bags per Pax	2
E-mail	m@m.com	Sales/Ops	Wilson, Tricia/Wilson, Tricia

602

ITINERARY	Day	Time	Description	Quad	Triple	Double	Single
	Wed 12/15/2004		Travel				
SUBTOTAL ITINERARY				\$0.00	\$0.00	\$0.00	\$0.00

604

PRO RATES	Description	Quad	Triple	Double	Single
SUBTOTAL PRORATES		\$0.00	\$0.00	\$0.00	\$0.00
SUBTOTAL ESCORTS		\$0.00	\$0.00	\$0.00	\$0.00
SUBTOTAL DRIVER ROOMS		\$0.00	\$0.00	\$0.00	\$0.00
SUBTOTAL COMPS		\$0.00	\$0.00	\$0.00	\$0.00
NET TOTAL		\$0.00	\$0.00	\$0.00	\$0.00
COMMISSION	27.00%	\$0.00	\$0.00	\$0.00	\$0.00
CALCULATED TRIP COST		\$0.00	\$0.00	\$0.00	\$0.00
SALES PERSON'S SELLING PRICE		\$0.00	\$0.00	\$0.00	\$0.00

Fig. 6A

608	CONDITIONS					
610	CLIENT PAYMENTS		Amount	Due Date		
612						
SALES & EARNINGS ESTIMATES						
	Estimated Number of Pax	Sales	Earnings			
Quad	60	\$0.00	\$0.00			
Triple	10	\$0.00	\$0.00			
Double	10	\$0.00	\$0.00			
Single	2	\$0.00	\$0.00			
Totals	82	\$0.00	\$0.00	Estimated Profit: 0.00%		
614						
616						
ESCORTS						
	Name	Wages	Mileage	Rooms	Cash out	
SUBTOTAL		\$0.00	\$0.00	\$0.00	\$0.00	Per Pax:\$0.00
618						
COMPS						
	Name	Number	Cost	Total		
Quad		0	\$0.00	\$0.00		
Triple		0	\$0.00	\$0.00		
Twin		0	\$0.00	\$0.00		
Single		0	\$0.00	\$0.00		
SUBTOTAL		0	\$0.00	\$0.00	Per Pax	\$0.00
CASH FLOW PROJECTION						
	Due Date	Vendor	Amount	Total Out	Invoice Amount	Net

Fig. 6B

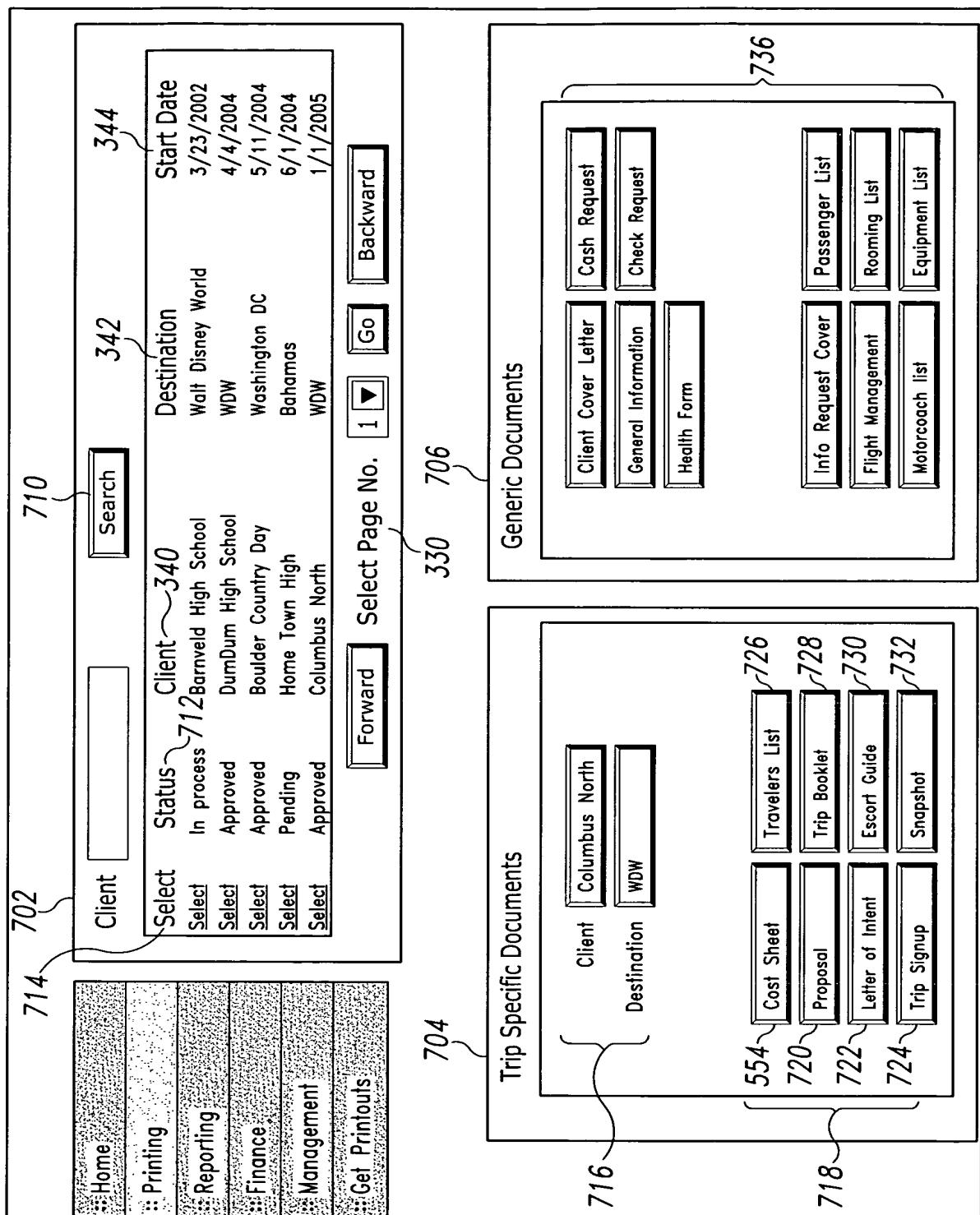


Fig. 7

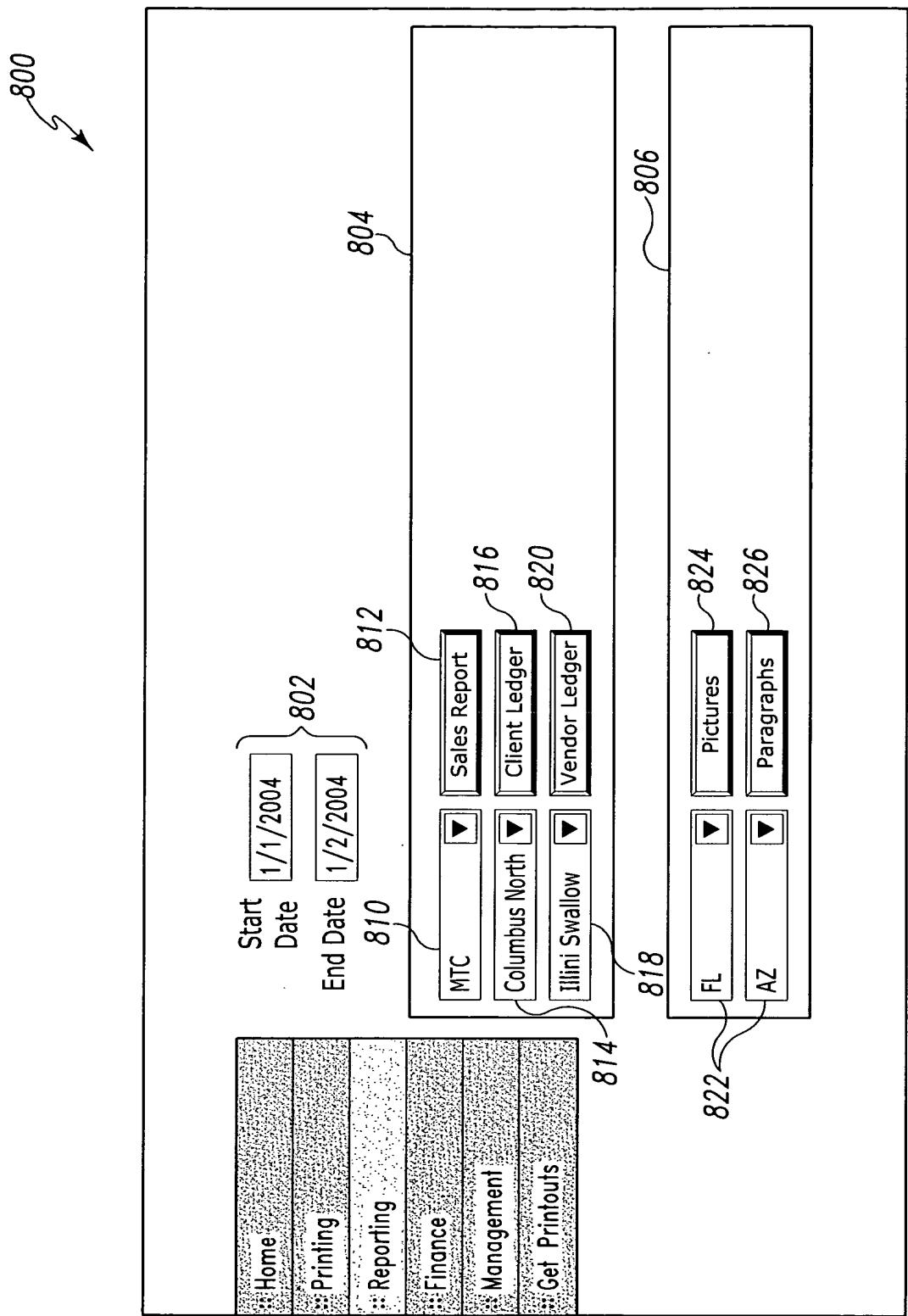
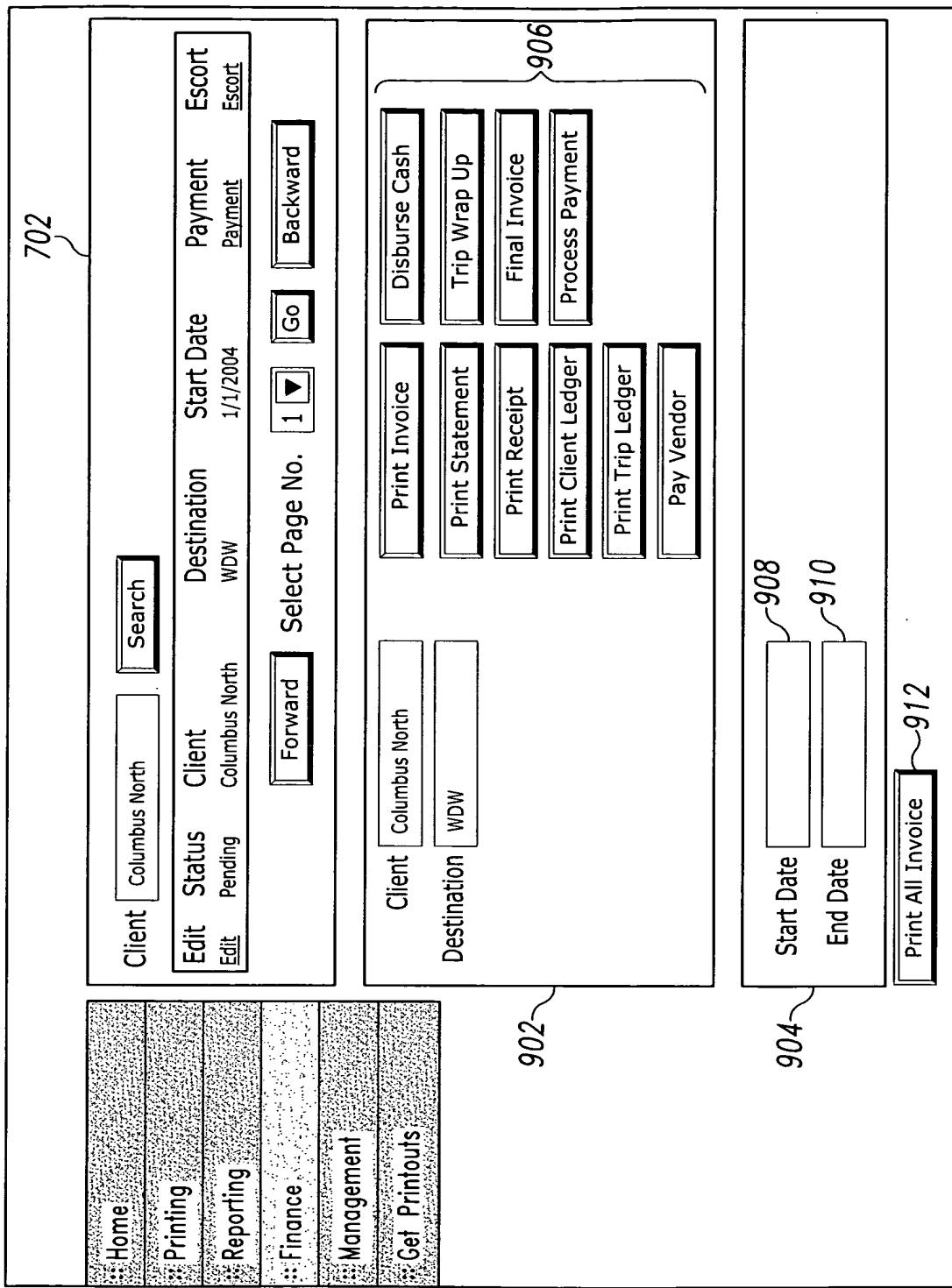


Fig. 8



9

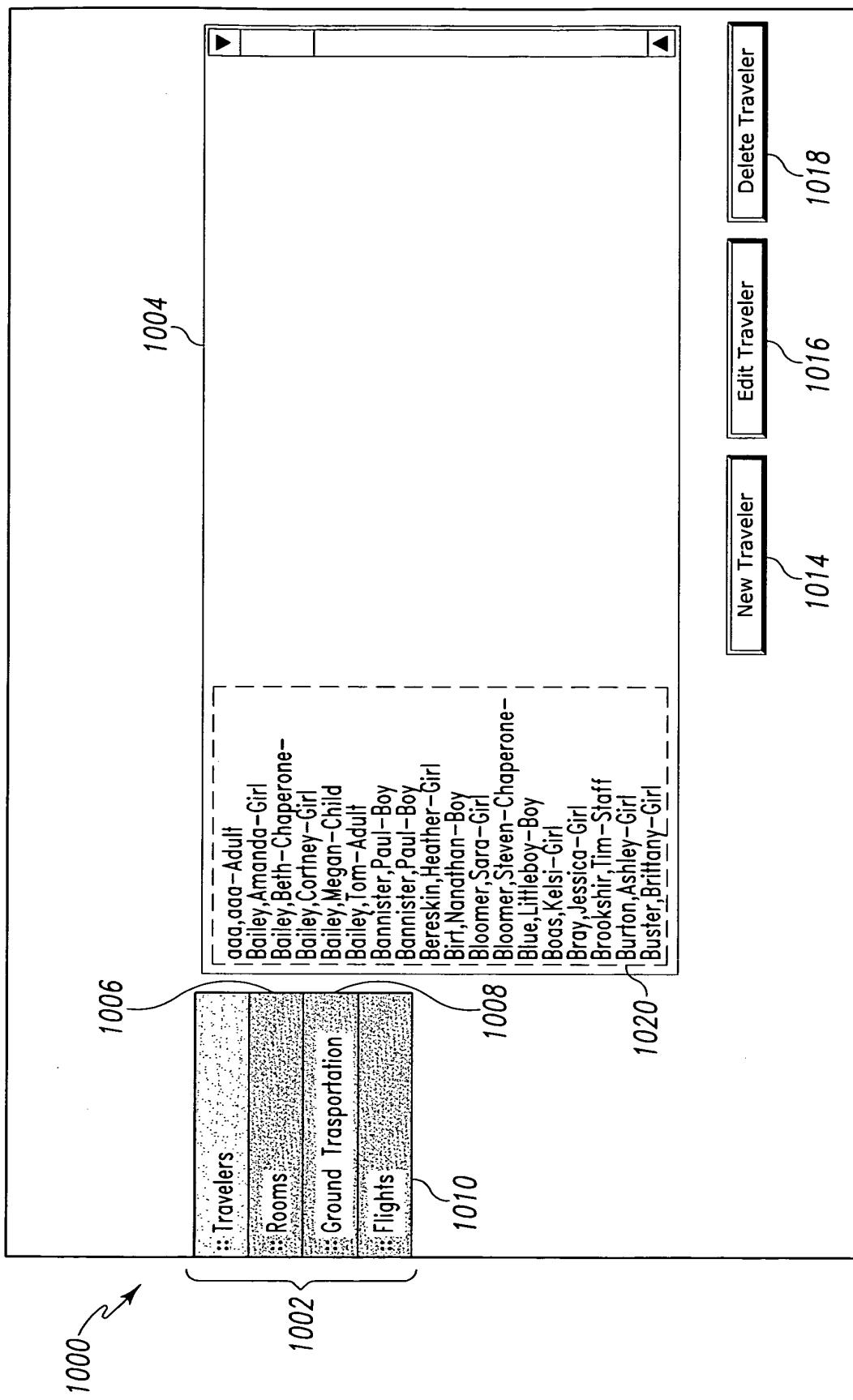


Fig. 10

1100

First Name	Address	Address2	City	State	Zip Code	Phone	Fax	Mobile
Last Name								
1112~Type	Adult							
1114~Is Chaperone?	<input type="checkbox"/>							
1116~Is Staff?	<input type="checkbox"/>							
Chaperone None	None	<input type="checkbox"/>						
Instrument								
Instrument Size								
Instrument Weight								
Instrument Quantity								
Instrument Serial#								
Passport Number								
Emergency Contact								
Emergency Phone								
<input type="button" value="Save"/>	<input type="button" value="Cancel"/>	<input type="button" value="Close"/>						

Fig. 11

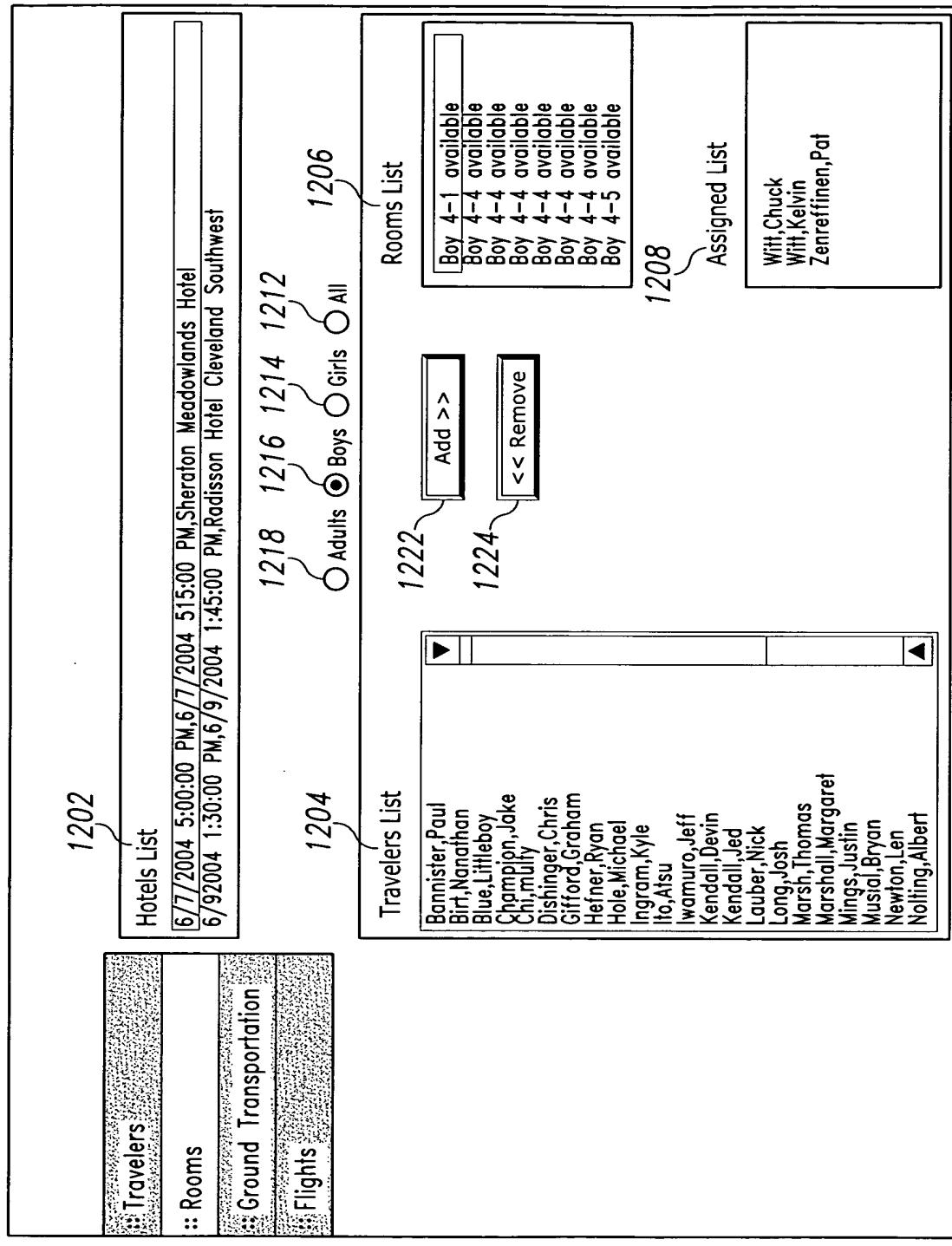


Fig. 12

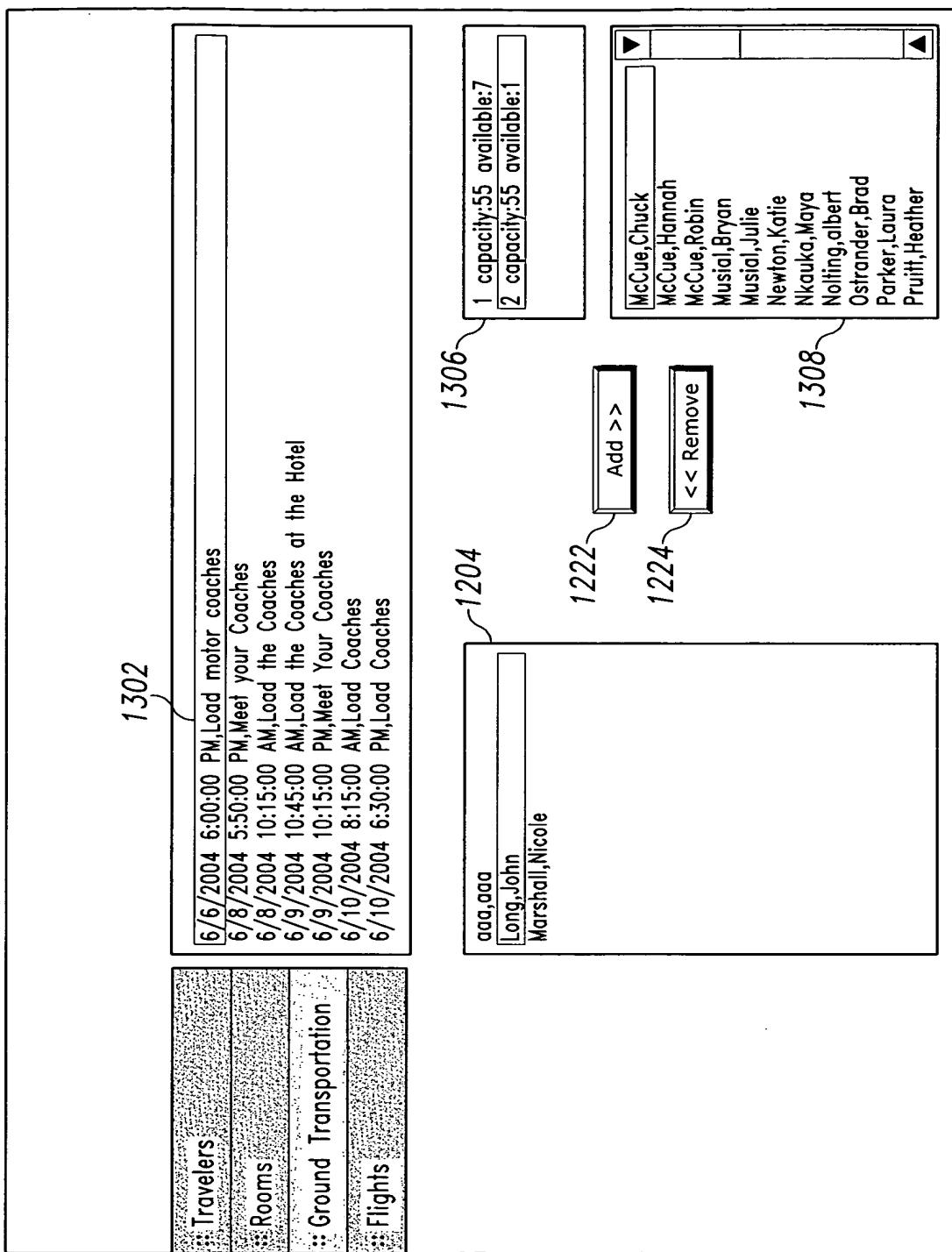


Fig. 13

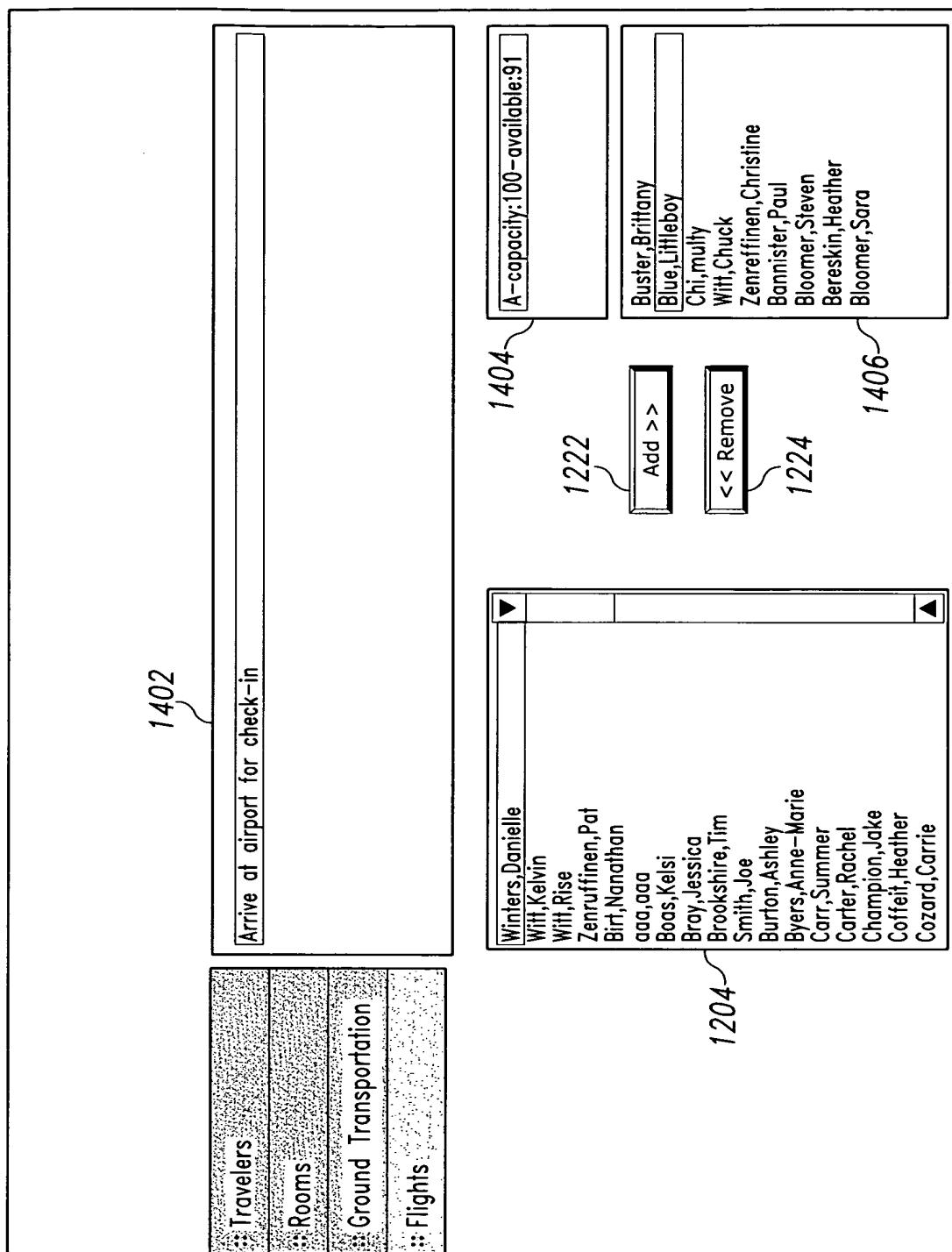


Fig. 14